

Looking For An Agent? 15 Questions To Ask

- 1. How long have you been selling real estate?
- 2. What professional real estate designations do you have?
- 3. Are you actively involved in your local Board of Realtors?
- 4. How many homes have you sold in the past year?
- 5. What is your average listing price?
- 6. What is your average list price to sale price ratio?
- 7. How many homes have you sold in my area?
- 8. What is the average length of time your listings are on the market?
- 9. What specifically will you do to cause my home to sell?
- 10. May I see a copy of your marketing plan?
- 11. What are you willing to spend to market my home?
- 12. What specific procedure will you follow to help establish a price for our home?
- 13. What will you do to keep us informed regarding any changes in the market that may impact our price and terms?
- 14. How often can we expect to hear from you once we have given you the listing on our home?
- 15. May I see your professional service brochure and/or resume?

The above checklist is for informational purposes only & is not a substitute for legal, tax or other professional assistance.

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